

Name of Project: **Regulatory Compliance Support**

## **SOLANO COUNTY WATER AGENCY**

### **AGREEMENT FOR PROFESSIONAL SERVICES (Professional Services/Contractor)**

THIS AGREEMENT, **effective July 1, 2026**, is between SOLANO COUNTY WATER AGENCY, a public agency existing under and by virtue of Chapter 573 of the 1989 statutes of the State of California, hereinafter referred to as "Agency," and **Eagle Aerial Solutions**, hereinafter referred to as "Contractor."

The Agency requires services for **Regulatory Compliance Support**; and the Contractor is willing to perform these services pursuant to the terms and conditions set out in this Agreement.

IT IS MUTUALLY AGREED, as follows:

#### **1. SCOPE OF SERVICES**

The Agency hereby engages the Contractor, and the Contractor agrees to perform the services for **Regulatory Compliance Support**, as described in Exhibit A, in accordance with the terms of this Agreement and any applicable laws, codes, ordinances, rules or regulations. In case of conflict between any part of this Agreement, this Agreement shall control over any Exhibit.

#### **2. COMPENSATION**

Compensation for services shall be as follows: Hourly rate of personnel plus any allowed reimbursable expenses based on unit costs as indicated on any allowed reimbursable expense in Exhibit B **not to exceed \$180,000** for all work contemplated by this Agreement.

#### **3. METHOD OF PAYMENT**

Payment for services will be approved by the Agency's representative only if all contract requirements have been met.

Invoices must be submitted monthly, and upon approval of the Agency's representative, the Agency shall pay the Contractor monthly in arrears for fees and allowed expenses incurred the prior month. *Invoices that are over 6 months old will not be approved or paid by the Agency.* **In no event shall the cumulative total paid pursuant to this agreement exceed the maximum amount provided for in paragraph 2 of this Agreement.**

Every invoice shall specify hours worked for each task identified in Exhibit A undertaken. To be approved by payment, any allowed reimbursable expenses will need supporting written documentation such as receipts and mileage logs.

Each invoice shall be accompanied by a spreadsheet showing, by month, costs incurred to date for the project broken down by the Tasks identified in Exhibit A. The spreadsheet shall show, for each task, budget amounts, total expended and remaining amounts. The spreadsheet shall show a subtotal for each fiscal year covered by the contract. Any amendments to the contract shall be listed and incorporated into spreadsheet. An example of a typical spreadsheet shall be provided by the Agency.

4. **TIME OF PERFORMANCE**

This Agreement shall become effective as of the date it is executed and said services will take place between this date and **June 30, 2027**, as directed by the Agency.

5. **MODIFICATION AND TERMINATION**

This Agreement may be modified or amended only by written instrument signed by the parties hereto, and the Contractor's compensation and time of performance of this Agreement shall be adjusted if they are materially affected by such modification or amendment.

Any change in the scope of the professional services to be done, method of performance, nature of materials or price thereof, or to any other matter materially affecting the performance or nature of the professional services will not be paid for or accepted unless such change, addition or deletion be approved in advance, in writing, by the Agency's General Manager.

This Agreement may be terminated by the Agency at any time, without cause, upon written notification to the Contractor. The Contractor may terminate this Agreement upon 30 days written notice to Agency.

Following termination by the Agency or the Contractor, the Contractor shall be reimbursed for all expenditures made in good faith in accordance with the terms of this Agreement that are unpaid at the time of termination.

6. **PERMITS** (*Note: include only if permits are required*)

Permits required by governmental authorities will be obtained at the Contractor's expense, and the Contractor will comply with local, state and federal regulations and statutes including Cal/OSHA requirements.

7. **INDEMNIFY AND HOLD HARMLESS**

*To the extent permitted by law, Contractor shall hold harmless, defend at its own expense, and indemnify Solano County Water Agency, its directors, officers, employees, and authorized volunteers, against any and all liability, claims, losses, damages, or expenses, including reasonable attorney's fees and costs, arising from all acts or omissions of Contractor or its officers, agents, or employees in rendering services under this contract; excluding, however, such liability, claims, losses, damages or expenses arising Solano County Water Agency's sole negligence or willful acts.*

8. **INSURANCE**

**Minimum Insurance Requirements:** Contractor shall procure and maintain for the duration of the contract insurance against claims for injuries or death to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, his agents, representatives, employees or sub-contractors.

**Coverage** - Coverage shall be at least as broad as the following:

1. **Commercial General Liability (CGL)** - Insurance Services Office (ISO) Commercial General Liability Coverage (Occurrence Form CG 00 01) including products and completed operations, property damage, bodily injury, personal and advertising injury with limit of at least two million dollars (\$2,000,000) per occurrence or the full per occurrence limits of the policies available, whichever is greater. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location

(coverage as broad as the ISO CG 25 03, or ISO CG 25 04 endorsement provided to Solano County Water Agency) or the general aggregate limit shall be twice the required occurrence limit.

2. **Automobile Liability** – (if necessary) Insurance Services Office (ISO) Business Auto Coverage (Form CA 00 01), covering Symbol 1 (any auto) or if Contractor has no owned autos, Symbol 8 (hired) and 9 (non-owned) with limit of one million dollars (\$1,000,000) for bodily injury and property damage each accident.
3. **Workers' Compensation Insurance** - as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease. **Waiver of Subrogation:** The insurer(s) named above agree to waive all rights of subrogation against the Solano County Water Agency, its elected or appointed officers, officials, agents, authorized volunteers and employees for losses paid under the terms of this policy which arise from work performed by the Named Insured for the Agency; but this provision applies regardless of whether or not the Solano County Water Agency has received a waiver of subrogation from the insurer.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Solano County Water Agency requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the Solano County Water Agency.

**Other Required Provisions** - The general liability policy must contain, or be endorsed to contain, the following provisions:

1. **Additional Insured Status:** Solano County Water Agency, its directors, officers, employees, and authorized volunteers are to be given insured status (at least as broad as ISO Form CG 20 10 10 01), with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations.
2. **Primary Coverage:** For any claims related to this project, the Contractor's insurance coverage shall be primary at least as broad as ISO CG 20 01 04 13 as respects to the Solano County Water Agency, its directors, officers, employees and authorized volunteers. Any insurance or self-insurance maintained by the Solano County Water Agency its directors, officers, employees and authorized volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

**Notice of Cancellation:** Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the Solano County Water Agency.

**Self-Insured Retentions** - Self-insured retentions must be declared to and approved by the Solano County Water Agency. The Solano County Water Agency require the Contractor to provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or Solano County Water Agency.

**Acceptability of Insurers** - Insurance is to be placed with insurers having a current A.M. Best rating of no less than A: VII or as otherwise approved by Solano County Water Agency.

**Verification of Coverage** – Contractor shall furnish the Solano County Water Agency with certificates and amendatory endorsements, or copies of the applicable policy language effecting coverage required by this clause. All certificates and endorsements are to be received and approved by the Solano County Water Agency before work commences. However, failure to obtain the required documents prior to the

work beginning shall not waive the Contractor's obligation to provide them. The Solano County Water Agency reserves the right to require complete, certified copies of all required insurance policies, including policy Declaration pages and Endorsement pages.

**Sub-contractors** - Contractor shall require and verify that all sub-contractor maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that Solano County Water Agency its directors, officers, employees, and authorized volunteers are an additional insured are an additional insured on Commercial General Liability Coverage.

9. **COMPLIANCE WITH LAW**

The Contractor shall be subject to and comply with all federal, state and local laws and regulations applicable with respect to its performance under this Agreement, including but not limited to, licensing, employment and purchasing practices, and wages, hours and conditions of employment.

10. **RECORD RETENTION**

Except for materials and records, delivered to the Agency, the Contractor shall retain all materials and records prepared or obtained in the performance of this Agreement, including financial records, for a period of at least three years after the Contractor's receipt of the final payment under this Agreement. Upon request by the Agency, the Contractor shall make such materials and records available to the Agency at no additional charge and without restriction or limitation to State and federal governments at no additional charge.

11. **OWNERSHIP OF DOCUMENTS**

All materials and records of a finished nature, such as final plans, specifications, reports and maps, prepared or obtained in the performance of this Agreement, shall be delivered to and become the property of the Agency. All materials of a preliminary nature, such as survey notes, sketches, preliminary plans, computations, and other data, prepared or obtained in the performance of this Agreement, shall be made available, upon request, to the Agency at no additional charge and without restriction or limitation on their use.

12. **SUBCONTRACT AND ASSIGNMENT**

This Agreement binds the heirs, successors, assigns and representatives of the Contractor. The Contractor shall not enter into subcontracts for any work contemplated under this Agreement and shall not assign this Agreement or monies due or to become due, without the prior written consent of the General Manager of the Agency or his designee, subject to any required state or federal approval. (*Note: list any subcontractors here*)

13. **NONRENEWAL**

The Contractor understands and agrees that there is no representation, implication, or understanding that the services provided by the Contractor under this Agreement will be purchased by the Agency under a new agreement following expiration or termination of this Agreement and waives all rights or claims to notice or hearing respecting any failure to continue purchase of all or any such services from the Contractor.

14. **NOTICE**

Any notice provided for herein are necessary to the performance of this Agreement and shall be given in writing by personal delivery or by prepaid first-class mail addressed as follows:

AGENCY

Chris Lee, General Manager  
Solano County Water Agency  
810 Vaca Valley Parkway, Suite 202  
Vacaville, CA 95688

CONTRACTOR

Jazmine Molloy  
Eagle Aerial Solutions  
3333 Michelson Dr, Suite 300  
Irvine, CA 92612

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The parties have executed this Agreement the day and year first above written. If the Contractor is a corporation, documentation must be provided that the person signing below for the Contractor has the authority to do so.

Solano County Water Agency  
a Public Agency

Eagle Aerial Solutions

By: \_\_\_\_\_  
Chris Lee  
General Manager

By: \_\_\_\_\_  
Jazmine Molloy  
Director of Product Development

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**FOR SCWA USE ONLY**

Contract Period: 07/01/2026 \_to 06/30/2027\_\_\_\_\_

File Number: AG-E-11

Account Manager: Elise Shtayyeh \_\_\_\_\_

G/L Account #: 6551 AC\_\_\_\_\_

Job Cost #: 2028\_\_\_\_\_

Contract Type: Professional Services\_\_\_\_\_

Contractor PM Email: jmolloy@eagleaerial.com

## **EXHIBIT A**

### **SCOPE OF SERVICES**

The Agency requires technical retail support in helping member agencies meet the regulatory requirements of AB 1572, SB 606 & AB 1668.

The Agency requires the use of WaterView, CII compliance mapping, non-functional turf analysis, regulatory reporting assisting, commercial, industrial, and institutional classification, technical assistance, as well as assistance with other factors included in the legislation compliance. Eagle Aerial's WaterView program allows for a comprehensive list of features that assist our retail suppliers in meeting compliance requirements.

#### **Services Provided to Participating Member Agencies (City of Vacaville, City of Vallejo, City of Dixon, City of Rio Vista, City of Suisun City, and City of Rio Vista):**

- Dedicated Irrigation Meter (DIM) Analysis and Premise Delineation
- Special Landscape Area (SLA) Identification and Mapping
- Mixed Use Meter (MUM) Identification and Analysis
- Functional and Non-Functional Turf Classification
- Classification of Commercial Industrial and Institutional Users (CII)
- Technical Assistance with WaterView portal

#### **1. Project Objectives and Scope**

California water suppliers must, in accordance with AB 1668 and SB 606, classify all Commercial, Industrial and Institutional (CII) water users. Eagle Aerial Solutions (EAS) will assist the Agency in classifying its CII customers. EAS will use the Agency's billing data, in conjunction with state provided parcel data and third party property and business data sets to assign the appropriate Energy Star classifications to the Agency's CII water customers.

Legislative Requirements and Timeline: Water Use Efficiency legislation AB 1668 and SB 606 require CII water users to be classified in accordance with Section 972 of the California Code of Regulations. The classifications must be completed in accordance with the 22 ENERGY STAR categories, along with additional classifications for laundries, irrigation meters, water recreation, and car washes. Existing CII water users must be classified by June 30, 2027. Afterwards water suppliers must maintain an annual classification rate of 95% for all CII water users.

#### **2. Project Scope / Methodology**

EAS will use the data funnel approach as our classification methodology by reviewing and grouping (in order) meters type, billing name, and property type. EAS will run successive matching logic for keywords to do initial classifications and then leverage business category lookups from third party sources for the remainder. For discrepancies, EAS will gather additional external data sources to inform the correct classification and for a small minority, may engage Agency staff to resolve.

### 3. Project Deliverables

EAS will provide a comprehensive dataset in spreadsheet format containing all identified CII accounts and their corresponding classifications in accordance with applicable legislative requirements. Classifications will align with the 22 CII categories defined by the Water Use Efficiency (WUE) Regulation, based on the ENERGY STAR Portfolio Manager framework, along with additional required classifications (e.g., laundries, irrigation meters, water recreation, and car washes).

Based on CII meter data provided by the Agency:

- EAS Customer Success staff will support the Agency in incorporating the final classifications into its Urban Water Use Objective (UWUO) reporting, as needed.
- Upon completion of the final deliverable, EAS will upload the CII classification dataset into the Agency's WaterView™ platform. Classifications will be appended as an attribute to each corresponding customer account, enabling the Agency to:
  - Query and filter CII accounts by regulatory classification category
  - Analyze water use patterns across classification types
  - Support reporting workflows associated with the Urban Water Use Objective (UWUO)
  - Integrate classifications with other WaterView datasets (e.g., landscape mapping, meter data, and consumption trends)

This integration transforms the dataset from a static deliverable into an operational resource that supports ongoing compliance, analysis, and decision-making.

In accordance with Section 972 requirements, the Agency must maintain a minimum annual classification rate of 95% for all CII water users. As customer accounts evolve over time (e.g., new accounts, business turnover, or meter updates), classifications will require periodic updates to remain compliant.

WaterView supports this requirement by:

- Providing a centralized system of record for all CII classifications
- Enabling identification of unclassified or outdated accounts
- Supporting iterative updates through new data ingestion and reclassification workflows
- Maintaining historical classification records to support year-over-year reporting consistency

EAS will provide ongoing support services to update classifications on an annual or as-needed basis, ensuring continued compliance with regulatory requirements and maintaining high data quality and completeness.

The services shall also include the tasks, timelines, deliverables, and specifications outlined in the Contractor's Renewal Letter dated March 25, 2026, and Proposal dated April 1, 2026, attached as a continuation of Exhibit A.



## Solano County Water Agency - WaterView™ Renewal

March 25<sup>th</sup>, 2026

Solano County Water Agency  
Elise Shtayyeh  
[EShtayyeh@scwa2.com](mailto:EShtayyeh@scwa2.com)  
Water Conservation Coordinator  
P: 707-454-9936

### SCWA Compliance Support Program - WaterView™ Software, Data Services & Analytics

In continued partnership with the Solano County Water Agency (SCWA), Eagle Aerial Solutions has advanced the implementation of the WaterView™ platform and associated data services across SCWA's participating retail water suppliers, including the City of Vacaville, City of Fairfield, City of Vallejo, City of Dixon, Suisun Irrigation District, and the City of Rio Vista. This coordinated "Compliance Support Program" has been designed to provide each agency with the tools, data, and ongoing technical support required to meet California's long-term water use efficiency standards established under SB 606 and AB 1668.

Over the past year, the focus of this program has expanded beyond foundational WaterView™ deployment to include the development of critical datasets and workflows required to address the State's Commercial, Industrial, and Institutional (CII) Performance Measure requirements. Through a combination of the WaterView™ platform and targeted CII data services and analytics, SCWA's retail agencies are now positioned with a comprehensive, report-ready framework to support both current and future regulatory compliance.

Each participating agency maintains a fully deployed WaterView™ account, providing access to parcel-level aerial analytics, irrigated area measurements, and customer-level water use insights. Building on this foundation, Eagle Aerial has delivered a comprehensive suite of CII Data Services and Analytics that provide each retail supplier with the datasets required to meet State reporting obligations under the new regulations. This work includes:

- **Dedicated Irrigation Meter (DIM) Analysis and Premise Delineation** – Dedicated irrigation meters have been geolocated and grouped into premise-level aggregations based on customer account relationships, parcel boundaries, and spatial proximity. This process consolidates multiple meters serving a single site into unified irrigation premises. Using these groupings, Eagle Aerial delineated premise boundaries and mapped the irrigated and irrigable landscape areas associated with each premise through high-resolution aerial analysis. This provides a defensible linkage between water use and landscape demand and supports each agency's Outdoor CII DIM Objective under the Urban Water Use Objective framework.
- **Special Landscape Area (SLA) Identification and Mapping** – Within each mapped DIM premise, qualifying Special Landscape Areas have been identified and classified in accordance with State definitions (e.g., areas of active/passive recreation, engineered slopes, landscapes irrigated with recycled water, and other



qualifying uses). This ensures that agencies receive appropriate landscape water allocations under the regulatory framework and supports accurate Maximum Applied Water Allowance (MAWA) calculations.

- **MUM Identification and Analysis** – Mixed-use meters have been identified, evaluated, and quantified to determine irrigated areas associated with each account. For those MUMs meeting the State’s compliance threshold ( $\geq 0.5$  irrigated acres, classified as Large Landscapes), agencies are required to implement an approved “in-lieu” technology in place of installing dedicated irrigation meters. WaterView™ fulfills this requirement by providing property-level aerial measurement, ongoing monitoring, and defensible reporting of irrigated areas, enabling agencies to remain compliant without costly infrastructure changes.
- **Functional and Non-Functional Turf Classification (FT/NFT)** – All CII landscapes have been mapped and classified in accordance with State definitions of functional and non-functional turf. An initial mapped dataset has been completed and delivered, providing agencies with a ready-to-use foundation for compliance and planning; however, each agency will still need to perform quality control (QC) review of FT/NFT designations to confirm accuracy and finalize classifications. This dataset supports both compliance tracking and future conservation planning, particularly as regulatory focus increases on non-functional turf reduction.

Collectively, these efforts provide SCWA and its retail agencies with a complete, integrated dataset required to support compliance under both components of California’s regulatory framework established by SB 606 and AB 1668. This includes meeting the Urban Water Use Objective (UWUO) requirements, such as the Outdoor CII DIM Objective, as well as preparing for and fulfilling CII Performance Measure reporting requirements related to Mixed-Use Meters (MUMs). All deliverables have been structured to align with State reporting expectations, reducing the administrative burden on agency staff while improving data accuracy, defensibility, and long-term regulatory readiness.

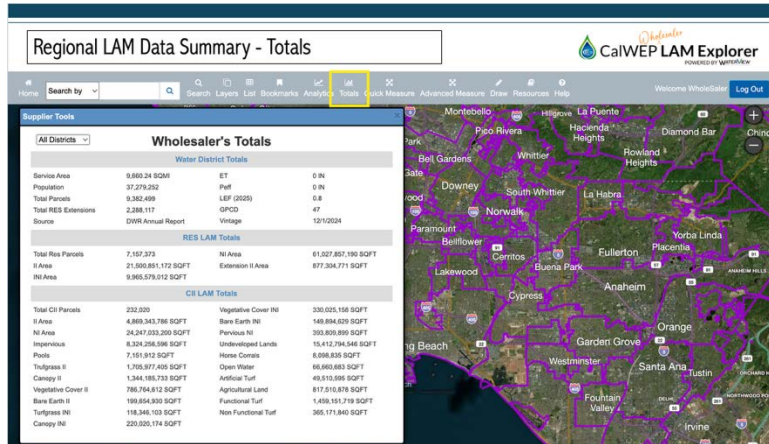
The continued support and leadership from SCWA has been instrumental in enabling its retail agencies to take a coordinated, data-driven approach to compliance. By centralizing resources and investing in shared tools and analytics, SCWA has helped reduce individual agency burden, improve data consistency across jurisdictions, and minimize regulatory risk. This collaborative approach positions each retail supplier for long-term success under California’s “Making Conservation a California Way of Life” framework, while advancing regional water use efficiency and sustainability goals.



Building on the success of the Compliance Support Program, SCWA will be implementing the **Wholesale LAM Explorer powered by WaterView™** this year, further strengthening its ability to support retail agencies at a regional level.

The **Wholesale LAM Explorer** (powered by WaterView™) was developed in partnership with the California Water Efficiency Partnership (CalWEP), specifically designed for wholesale agencies to oversee and support multiple retail suppliers within a single, unified platform. It provides SCWA with a centralized view of residential and CII landscape data across all participating agencies, enabling more coordinated and data-driven decision-making.

Key capabilities include regional and agency-level analysis, Urban Water Use Objective tracking, access to state-provided LAM and LUCD datasets, and integrated GIS tools to support review, collaboration, and planning. The platform allows SCWA’s conservation and program management teams to monitor performance, identify trends, and proactively guide retail agencies toward compliance.



The continued support and leadership from SCWA has been instrumental in enabling its retail agencies to take a coordinated, data-driven approach to compliance. By centralizing resources and investing in shared tools and analytics, SCWA has helped reduce individual agency burden, improve data consistency across jurisdictions, and minimize regulatory risk. This collaborative approach positions each retail supplier for long-term success under California’s “Making Conservation a California Way of Life” framework, while advancing regional water use efficiency and sustainability goals.

### Annual Renewal Cost:

Solano County Water Agency: WaterView™ Renewal	
Total Connections: 106,000	
Participating Retailers: City of Vacaville, City of Vallejo, City of Fairfield, City of Dixon, Suisun City, City of Rio Vista	
WaterView™ (Retail x 6) + Wholesale LAM Explorer	1 YEAR AGREEMENT
Annual Subscription Cost (CalWEP Member Discount applied)	\$135,886

# EXHIBIT A ATTACHMENT - CONTRACTOR'S PROPOSAL

## Proposal for Solano County Water Agency:

### *Classification of CII Water Users*

April 1<sup>st</sup>, 2026

Elise Shtayeh

[EShtayeh@scwa2.com](mailto:EShtayeh@scwa2.com)

Water Conservation Coordinator

P: 707-454-9936

Eagle Aerial Solutions is an industry leader in geospatial data services and cloud-based SaaS solutions, dedicated to supporting water agencies and utilities with innovative, data-driven approaches. Focused on advanced datasets, precision land use mapping, remote sensing analysis, and customizable software platforms, we enable agencies to improve water conservation, ensure regulatory compliance, and develop sustainable long-term water management strategies. Over the years, Eagle has built a strong industry reputation, working closely with state agencies, municipalities, regional, wholesale, and retail water agencies, supporting dedicated programs that promote water efficiency and regulatory adherence across California and beyond.

Eagle Aerial Solutions is pleased to provide the proposal below per the request of Solano County Water Agency (SCWA).

## Statement of Work

### Classification of CII Water Users

This Statement of Work (the "SOW"), effective as of the 1st day of April (the "Effective Date") is entered into by and between Solano County Water Agency (hereinafter referred to as "Agency") and, Eagle Aerial Solutions (EAS).

1. **Project Objectives and Scope**

California water suppliers must, in accordance with AB 1668 and SB 606, classify all Commercial, Industrial and Institutional (CII) water users. Eagle Aerial Solutions (EAS) will assist the Agency in classifying its CII customers. EAS will use the Agency's billing data, in conjunction with state provided parcel data and third party property and business data sets to assign the appropriate Energy Star classifications to the Agency's CII water customers.

Legislative Requirements and Timeline: Water Use Efficiency legislation AB 1668 and SB 606 require CII water users to be classified in accordance with Section 972 of the California Code of Regulations. The classifications must be completed in accordance with the 22 ENERGY STAR categories, along with additional classifications for laundries, irrigation meters, water recreation, and car washes. Existing CII water users must be classified by June 30, 2027. Afterwards water suppliers must maintain an annual classification rate of 95% for all CII water users.

This Statement of Work represents the services EAS will perform to classify the Agency's CII customers.

## 2. Project Scope / Methodology

EAS will use the data funnel approach as our classification methodology by reviewing and grouping (in order) meters type, billing name, and property type. EAS will run successive matching logic for keywords to do initial classifications and then leverage business category lookups from third party sources for the remainder. For discrepancies, EAS will gather additional external data sources to inform the correct classification and for a small minority, may engage Agency staff to resolve.

## 3. Project Deliverables

### **Deliverables**

EAS will provide a comprehensive dataset in spreadsheet format containing all identified CII accounts and their corresponding classifications in accordance with applicable legislative requirements. Classifications will align with the 22 CII categories defined by the Water Use Efficiency (WUE) Regulation, based on the ENERGY STAR Portfolio Manager framework, along with additional required classifications (e.g., laundries, irrigation meters, water recreation, and car washes).

Based on CII meter data provided by the Agency:

- EAS Customer Success staff will support the Agency in incorporating the final classifications into its Urban Water Use Objective (UWUO) reporting, as needed.
- Upon completion of the final deliverable, EAS will upload the CII classification dataset into the Agency's WaterView™ platform. Classifications will be appended as an attribute to each corresponding customer account, enabling the Agency to:
  - Query and filter CII accounts by regulatory classification category
  - Analyze water use patterns across classification types
  - Support reporting workflows associated with the Urban Water Use Objective (UWUO)
  - Integrate classifications with other WaterView datasets (e.g., landscape mapping, meter data, and consumption trends)

This integration transforms the dataset from a static deliverable into an operational resource that supports ongoing compliance, analysis, and decision-making.

In accordance with Section 972 requirements, the Agency must maintain a minimum annual classification rate of 95% for all CII water users. As customer accounts evolve over time (e.g., new accounts, business turnover, or meter updates), classifications will require periodic updates to remain compliant.

### **WaterView supports this requirement by:**

- Providing a centralized system of record for all CII classifications
- Enabling identification of unclassified or outdated accounts
- Supporting iterative updates through new data ingestion and reclassification workflows
- Maintaining historical classification records to support year-over-year reporting consistency

EAS will provide ongoing support services to update classifications on an annual or as-needed basis, ensuring continued compliance with regulatory requirements and maintaining high data quality and completeness.

**Agency Review of Deliverables**

The Agency will be provided one (1) review cycle to evaluate the classifications, provide feedback, and request revisions. All feedback must be submitted within ten (10) business days of deliverable receipt.

**4. Project Schedule**

EAS estimates a project duration of 4 weeks per agency from the start date of this agreement to produce the final deliverables for review by the Agency.

Task	Description	Responsible	Duration
Project Kickoff	Kickoff meeting, confirm scope, roles, and data requirements	EAS + Agency	30 min
Initial Classifications	EAS to run matching logic to create preliminary classifications	EAS	2 weeks
Agency Input on Ambiguous Customers	EAS to provide a list of customers for the Agency to review for classification determination	Agency	1 week
Agency Review of Final Deliverables	Agency to review final classifications and provide a list of any issues to EAS	Agency	1.5 week
Updates to final deliverables	EAS to integrate Agency requested feedback and produce a revised final deliverable	EAS	TBD

Dates are estimates and may be adjusted by mutual agreement. Delays in data delivery, access, or feedback may result in schedule modifications.

**5. Agency Responsibilities**

- Change Management
  - Any material changes to scope, deliverables, schedule, or assumptions will be documented in a mutually agreed written change order or amended SOW.
- The Agency agrees to:
  - Provide accurate and timely access to required data and systems.
  - Identify a primary point of contact for project coordination.
  - Review deliverables and provide feedback within agreed timeframes.
  - Ensure appropriate rights to use any Agency-provided or third-party data.

**6. Key Assumptions & Constraints**

- Data Quality & Completeness
  - The analyses and outputs provided by EAS are dependent on the accuracy, completeness, and timeliness of Agency-provided and third-party data. EAS is not responsible for errors, omissions, or inconsistencies originating from source data.
- Third-Party Data & Systems
  - Where Services rely on third-party data sources or systems, availability, format, and licensing terms are outside EAS’s control and may impact scope, schedule, or results.
- Analytical Nature of Services
  - Services are analytical and advisory in nature. Outputs represent estimates, models, or interpretations based on available data and stated assumptions and are not guarantees of actual conditions or outcomes.
- Iterative Delivery
  - Data and GIS projects are inherently iterative. Findings and outputs may evolve as new data, feedback, or clarifications are incorporated.
- Schedule Dependencies
  - Project timelines assume timely Agency participation, including data delivery, review cycles, and feedback. Delays may result in schedule adjustments.
- Accuracy & Precision Limitations
  - Spatial analyses and modeled estimates are subject to resolution limits, boundary definitions, and methodological constraints. Results should be interpreted accordingly.
- Change Sensitivity
  - Changes to input datasets, assumptions, geographic boundaries, or business rules may require reprocessing or additional effort.

**7. Fees & Payment**

Retail Agency	Item	Notes	Cost
City of Vacaville	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
City of Vallejo	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
City of Fairfield	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
Suisun Irrigation	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
City of Dixon	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
City of Rio Vista	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
Total Cost			\$39,000

- Payment is due at the onset of the project. This is a one-time fee, not part of a recurring subscription.

#### 8. Confidentiality & Data Security

- All data and information exchanged under this SOW will be treated as confidential in accordance with the Agreement. EAS will apply commercially reasonable administrative, technical, and physical safeguards to protect Agency data.

#### 9. Terms

- Governing Agreement
  - This SOW is governed by the Agreement between the parties. In the event of a conflict, the Agreement shall control unless this SOW expressly states otherwise.
- Term of SOW
  - This SOW shall commence on the Effective Date and remain in effect until completion of the Services described herein, unless earlier terminated in accordance with the Agreement.
- Dependencies
  - Performance of the Services is dependent on the Agency's timely fulfillment of its responsibilities, including data delivery, access, and review feedback.
- Subcontractors
  - EAS may use qualified subcontractors or partners to perform portions of the Services, provided EAS remains responsible for overall delivery.
- Intellectual Property (Project Artifacts)
  - Unless otherwise stated in the Agreement, EAS retains ownership of pre-existing tools, methodologies, models, and templates. The Agency receives a license to use project-specific deliverables for internal business purposes.

10. Acceptance

The undersigned represent and warrant that they are authorized as representatives of the party on whose behalf they are signing to sign this SOW and to bind their respective party thereto.

*On behalf of Solano County Water Agency*

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name & Title

\_\_\_\_\_  
Date

*On behalf of Eagle Aerial Solutions:*

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name & Title

\_\_\_\_\_  
Date

## EXHIBIT B

### RATE OF COMPENSATION

#### Annual Renewal Fee for WaterView:

Solano County Water Agency: WaterView™ Renewal	
Total Connections: 106,000	
Participating Retailers: City of Vacaville, City of Vallejo, City of Fairfield, City of Dixon, Suisun City, City of Rio Vista	
WaterView™ (Retail x 6) + Wholesale LAM Explorer	1 YEAR AGREEMENT
Annual Subscription Cost (CalWEP Member Discount applied)	\$135,886

#### Cost of CII Classification for Retail Agencies:

Retail Agency	Item	Notes	Cost
City of Vacaville	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
City of Vallejo	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
City of Fairfield	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$8,000.00
Suisun Irrigation	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
City of Dixon	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
City of Rio Vista	CII Customer Classifications to 22 Energy Star Categories	One- time fee	\$5,000.00
Total Cost			\$39,000